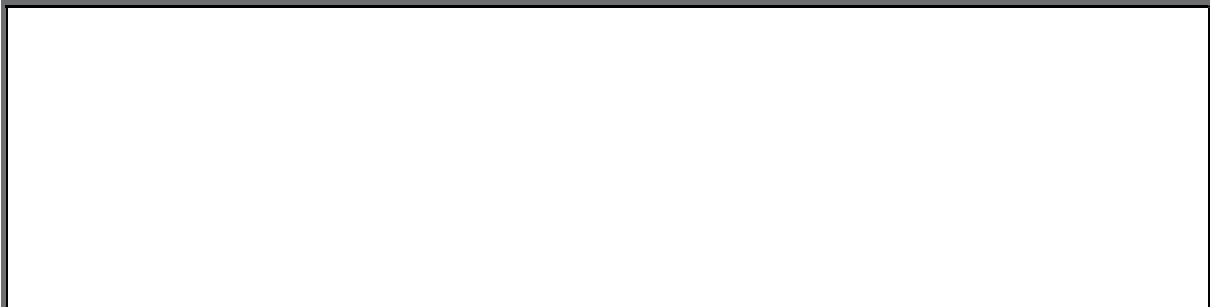


From: Robert Labonte <rlabonte@labonteinsurance.net>
Sent: Wednesday, April 17, 2024 11:14 AM
To: clabonte@labonteinsurance.net
Subject: FW: {Disarmed} [RATE INCREASE] MYGA rates increase April 16

Bob LaBonte
LaBonte Insurance Marketing Services, LLC
603-929-0198

From: North American Annuity Division <reply@marketing.northamericancompany.com>
Sent: Tuesday, April 16, 2024 10:03 AM
To: rlabonte@labonteinsurance.net
Subject: {Disarmed} [RATE INCREASE] MYGA rates increase April 16

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Issued by North American Company for Life and Health Insurance®



Effective April 16

MYGA rates increase

NAC Guarantee Plus® Multi-year guarantee annuity (MYGA)

Surrender charge period ¹	New high band	Was	New low band	Was
3-Year	5.10%	4.90%	4.65%	4.45%

5-Year	5.30%	5.20%	5.05%	4.95%
7-Year	5.20%	5.00%	4.90%	4.70%

High band: \$100,000 or more. **Low band:** Less than \$100,000.
 7-year rates not available in California and Florida. Rates are subject to change at any time.

NEW BUSINESS GUIDELINES

The MYGA changes apply to applications **signed** or submitted through Annuity e-Biz on or after April 16.

Helpful Links:

- [Go to Annuity e-Biz](#)
- [Get Illustrations](#)
- [Get State Availability Chart](#)

Want Rate Change alerts via text notification?

Follow 3 easy steps and make sure you get notified in a flash for Rate Changes by text notification.

[Sign Up Now](#)
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Questions? Call Sales Support at **866-322-7066**.

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Insurance products issued by North American Company for Life and Health Insurance®, West Des Moines,

Iowa. Product and features/options may not be available in all states or appropriate for all clients. See product materials and state availability chart for further details, specific features/options, and limitations by product and state.

The NAC Guarantee Plus[®] is issued on base contract form ICC21-NA1016A/NA1016A or appropriate state variation including all applicable endorsements and riders. Insurance products and features/options may not be available in all states or appropriate for all clients.

1. A surrender during the surrender charge period could result in a loss of premium. The surrender charge and interest adjustment (also known as market value adjustment) may reset with renewal. Surrender charge structures and guarantee periods may vary by state.

37686Z-TR-EMAIL | PRT 4-24

This email was sent to rlabonte@labonteinsurance.net by **North American Company for Life and Health Insurance[®]**
8300 Mills Civic Parkway | West Des Moines, IA 50266

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